

Identifying the Right Software Applications For Your Nonprofit



ERP Advisors Group - The Most Trusted Software Advisor in the Marketplace.

Our seasoned consultants ensure your enterprise software projects are a SUCCESS.

What We Do:

- » Confirm Needs and Develop Business Case
- » Conduct Software Selection and Negotiate Contracts
- » Provide Implementation Project Management
- » Optimize Existing Solutions

We Work Across All Major Enterprise Software Packages:

- » Financials
- » ERP
- » CRM
- » eCommerce
- » SCM, WMS, APS
- » Human Resources/Payroll
- » Business Intelligence
- » Budgeting and Forecasting
- » Industry Specific Solutions

"ERP Advisors Group provided the methodology and discipline our company needed to make a final ERP selection. Without their guidance and expertise, we risked a stalled ERP project with a questionable future."

CHRIS CARPENTER, Epling Laser



ERP Advisors Group

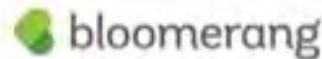
ERP Advisors Group, truly the most trusted Enterprise Software advisor in the marketplace, as demonstrated by:

- * **Former clients**, our best source of referrals, very often refer us to their colleagues and friends in industry.
- * **Partners at top CPA firms** refer their valuable clients to EAG for software consulting advice.
- * **CFO Networks** turn to EAG when their clients need help with their software initiatives.
- * **Private Equity Groups** hire EAG for expert software consulting to their operating companies.
- * **Software investors** consult EAG for guidance on industry trends, directing their investing activities.
- * **Industry Opinion Leaders** seek out EAG to share expert and honest insights into the software market.
- * **Software Account Executives** from all of the top software companies and across all verticals and software types refer their prospects to us for help in making the best software decisions.

Software Applications For Nonprofits

- * MANY types of Software Applications for Nonprofits
 - * Fundraising
 - * Relationship Management
 - * Grant and Award Management
 - * Program Management i.e. faith based programs
 - * Payment Management
 - * Financial
 - * Services / Projects
 - * Social Responsibility

- * Examples of major Nonprofit applications:



Identifying Your Needs

Don't contact software vendors until you know what you need

- * Understand your current scene
- * Identify what's wrong, what's not working
- * Determine the Ideal Scene
- * Identify Expected Benefits of new software
- * Estimate the Total Cost of Ownership
- * Ensure Benefits Exceed the Costs
- * Assess Change Management Risks and identify Mitigations
- * Get agreement with key Stakeholders
- * NOW start the selection

Guiding Principal:
Does new software align with your:

Strategy

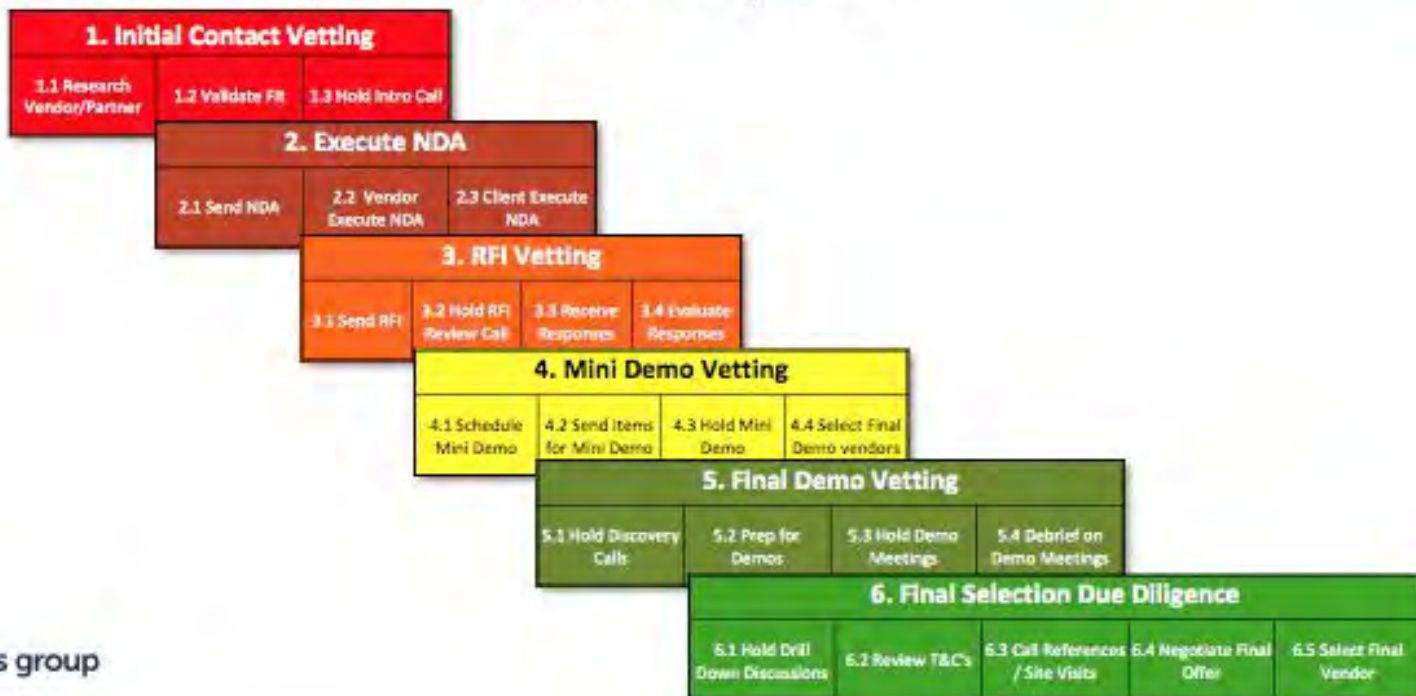
People

Process

Technology

Selecting the Right Application

ERP Advisors 100% Certainty™ Software Selection process



Client Examples

World-Renown Environment Research Nonprofit

- Digital Transformation from Corporate Development, Projects, HR and Financials

Service Provider to Developing Nonprofits

- Automated entire program/projects lifecycle

Regional Leading Public Safety Agency

- Implemented New Enterprise Software Best of Breed Platform to enable rapid assimilation of new agencies

Q&A



Quentin DeWitt
Consulting Manager
(303) 350-3087
quentin@erpadvisorsgroup.com